

# Tri-County Real Estate Statistics

Fall has arrived, and the REALTORS® of the Northeast Washington Association of REALTORS have been hard at work matching their clients with the right homes for them. Here's a snapshot of their work from last September to this one.



If you'd like to know what these statistics mean for your property, call your local REALTOR. They'll be glad to help.

## Total Active Listings

2015	3,707
2016	3,641
2017	3,441

5%

## New Listings

2015	1,686
2016	1,649
2017	1,527

8%

## Listings Sold

2015	746
2016	764
2017	816

7%

## Homes Sold

2015	458
2016	451
2017	516

14%

## Average Sale Price

2015	\$149,900
2016	\$150,000
2017	\$160,500

7%

## Total Volume Sold

2015	\$76.2 M
2016	\$77.9 M
2017	\$91.2 M

17%

## Type of Financing

### Year Compared with Previous

Cash	148	(+4)	Private	16	(+2)
Conventional	161	(+23)	USDA	14	(+3)
FHA	36	(-5)	VA	51	(+16)
Owner Finance	42	(+13)	Other	48	(+9)



Northeast Washington Association of REALTORS®



[newarealtors.com](http://newarealtors.com)

## Land Sold

2015	270
2016	292
2017	277

5%

## Average Sale Price

2015	\$40,250
2016	\$42,850
2017	\$50,000

17%

## Total Volume Sold

2015	\$15.4 M
2016	\$16.0 M
2017	\$18.3 M

14%

Years are calculated from September 30 to September 29. All averages are median values.